

Issue Highlights:

Issuer: Bandhan Bank Limited

Issue Type: 100% Book Built Issue IPO

Issue Open: Thursday, Mar 15, 2018

Issue Close: Monday, Mar 19, 2018

Offer Details: Fresh Issue of 97,663,910 Equity Shares + Offer for Sale of 21,616,584 Equity Shares

Issue Size: Rs.4,413* Cr - 4,473^ Cr

Face Value: Rs.10 per Equity Share

Price Band: Rs.370 - Rs.375 per Equity Share

Minimum Order Quantity Retail: 40 Equity Shares and in multiples thereof

Maximum Bid amount for Retail: Rs. 2 Lakhs

Listing: NSE & BSE

Issue Size and Investor Category Allocation

QIB: 50% of the issue size (Rs.2,207* Cr – 2,236^ Cr)

NIB: 15% of the issue size (Rs.662* Cr – 671^ Cr)

Retail Individual: 35% of the issue size (Rs.1,545* Cr – 1,566^ Cr)

* Lower Price Band; ^ Upper Price Band

Book Running Lead Managers:

Axis Capital, Kotak, Goldman Sachs, JM Financials, JP Morgan

Registrar:

Karvy Computer Share Private Limited

Key Business Strategies:

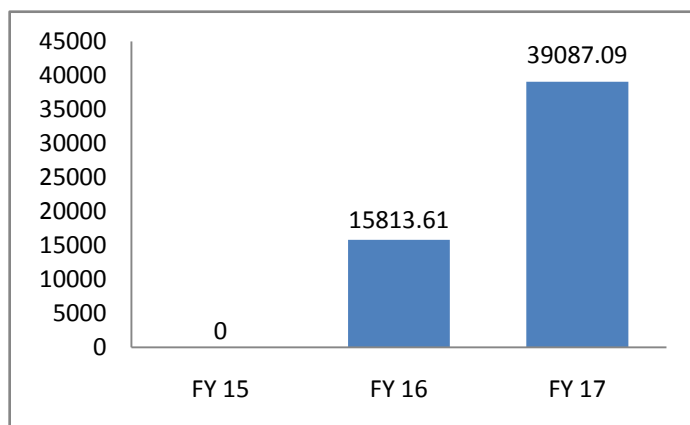
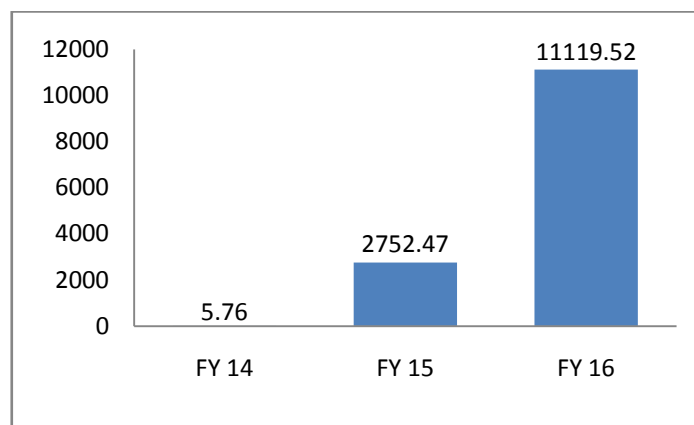
- Operating Model Focused on Serving Underbanked and Underpenetrated Markets.
- Consistent Track Record of Growing a Quality Asset and Liability Franchise
- Extensive, Low Cost Distribution Network
- Customer-Centric Approach
- Consistent Financial Performance and Robust Capital Base
- Experienced and professional team, backed by strong independent board

Key Strengths:

- Ability to identify, adapt to and capitalise on market developments, conditions, trends and opportunities
- Maintain focus on micro lending while expanding further into other retail and SME lending
- Continue to strengthen our liability franchise
- Boost share of non-interest income
- Enhance our digital platform to improve customer acquisition and retention and reduce costs
- Enhance retail banking systems and procedures to improve efficiency

About the Issuer:

- Incorporated in 2014, Bandhan Bank began its operations from August 23, 2015, when Bandhan Financial Services Limited transferred in micro finance business entirely to Bandhan Bank, they simultaneously started their general banking activities too.
- Their strength lies in micro finance business including a network of 2,022 doorstep service centers ("DSCs") and 6.77 million micro loan customers that BFSL transferred to them, which they have grown to 2,546 DSCs and 9.47 million micro loan customers as of September 30, 2017.
- They started operating with 501 Banks and 50 ATM which has grown to 864 banks and 386 ATMs and have 1.87 million general banking customers
- Their distribution network is particularly strong in East and Northeast India, with West Bengal, Assam and Bihar together accounting for 57.75% and 58.13% of their branches.
- Their asset products consist of retail loans including a substantial portfolio of micro loans, as well as micro, small and medium enterprise ("SME") loans and small enterprise loans.

Revenue from Operations (Rs. Million)

Net Profit After Tax (Rs. Million)

SUMMARY STATEMENT OF ASSETS AND LIABILITIES, AS RESTATED
(₹ In million)

	As at September 30, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015
Capital & Liabilities				
Capital	10,951.41	10,951.41	10,951.41	5,010.50
Reserves & Surplus	40,089.68	33,513.14	22,393.62	5.76
Deposits	254,421.70	232,286.58	120,887.48	-
Borrowings	8,058.18	10,289.38	30,516.48	-
Other liabilities and provisions	10,507.41	15,320.39	12,816.01	252.62
Total	324,028.38	302,360.90	197,565.00	5,268.88
Assets				
Cash and balances with Reserve Bank of India	25,011.93	60,120.66	8,102.87	0.10
Balance with Banks and Money at call and short notice	28,188.91	13,529.33	23,631.13	4,012.50
Investments	71,736.50	55,164.87	37,580.34	-
Advances	193,416.81	168,390.78	124,375.46	-
Fixed Assets	2,347.58	2,517.86	2,372.31	1,086.12
Other Assets	3,326.65	2,637.40	1,502.89	170.16
Total	324,028.38	302,360.90	197,565.00	5,268.88
Contingent liabilities	251.51	236.30	49.02	1,030.33
Bills for collection	-	-	-	-

SUMMARY STATEMENT OF PROFITS AND LOSSES, AS RESTATED
(₹ In million)

	Six months September 30, 2017	Year ended March 31, 2017	Year ended March 31, 2016	Period ended March 31, 2015
I. Income				
Interest Earned	22,734.77	39,087.09	15,813.61	-
Other Income	3,446.03	4,114.14	1,498.93	79.53
Total	26,180.80	43,201.23	17,312.54	79.53
II. Expenditure				
Interest Expended	8,364.25	15,052.11	6,485.25	-
Operating Expenses	6,298.20	10,220.05	6,159.18	56.48
Provisions & Contingencies	1,425.81	884.35	533.01	-
TOTAL	16,088.26	26,156.51	13,177.44	56.48
III. Profit before tax	10,092.54	17,044.72	4,135.10	23.05
IV. Tax Expenses				
- Current tax	3,676.61	6,251.83	1,695.38	25.80
- Deferred tax	(160.61)	(326.63)	(312.75)	(8.51)
TOTAL	3,516.00	5,925.20	1,382.63	17.29
Profit after tax as restated	6,576.54	11,119.52	2,752.47	5.76
Earnings per Share				
Basic & Diluted (Rs.)	6.01*	10.15	3.40	0.01
Face value per share (Rs.)	10	10	10	10

* Not annualised

Source for Note: DRHP

Disclaimer

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